

THE POWER OF

Agile

PROJECT MANAGEMENT

Customer, Team and Organizational Satisfaction



PRESENTED BY:

Raed S. Haddad

Managing Director, APAC

rhaddad@esi-intl.com

My Commitment



Why CEO's Get Fired?



1. Mismanaging change
2. Not listening to customers
3. Tolerating low performance
4. Not facing reality

Source: Leadership IQ

Turning Strategy into Results



Influence vs. Interest

You can blame these guys!



Ikujiro Nonaka & Hirotaka Takeuchi
"The New Product Development Game"
HBR Jan-Feb 1986

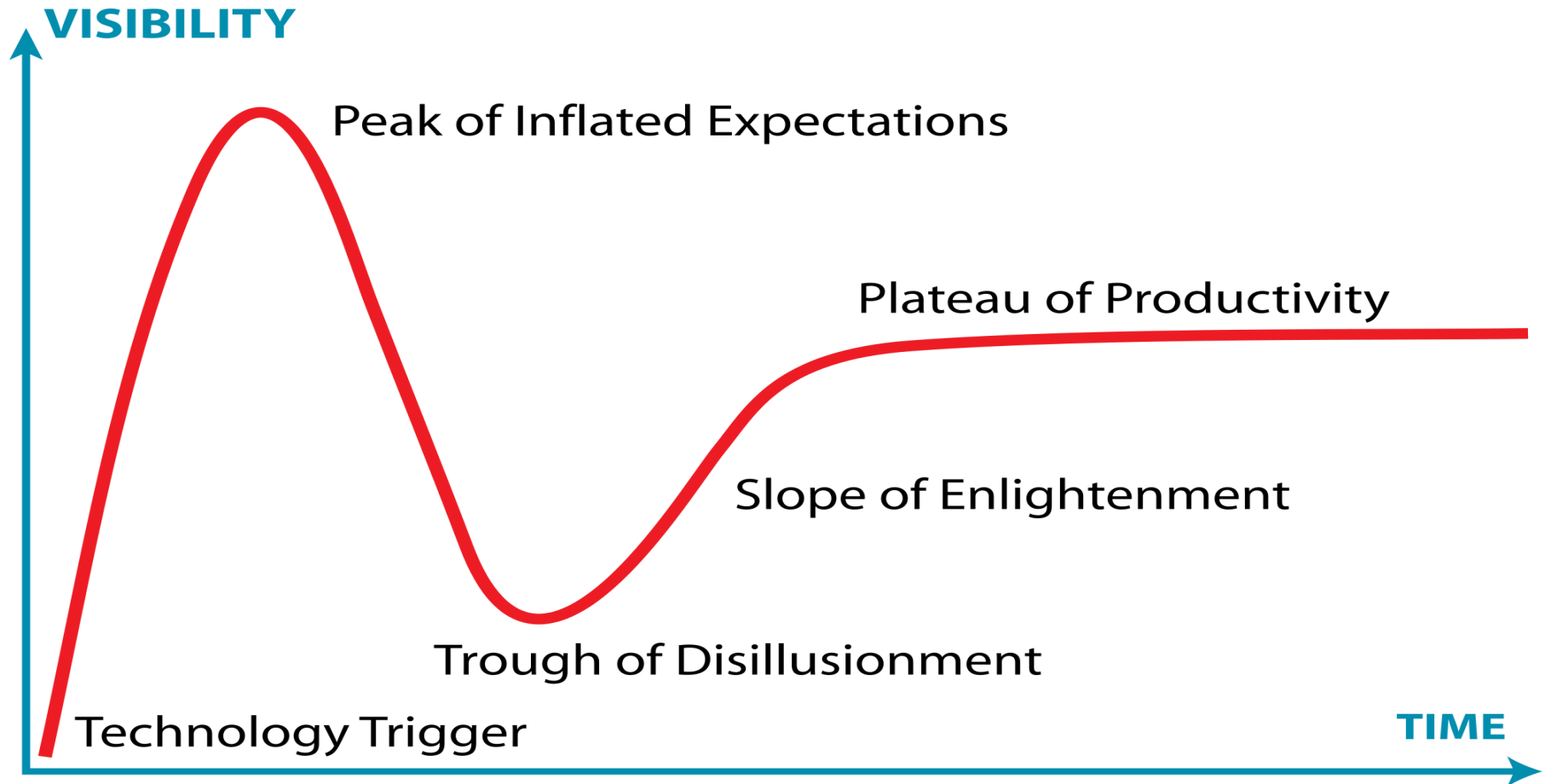


You can blame these guys!



*We should
have charged
more for the
article!*

Where is Agile on the Gartner Hype Cycle?



Gartner Hype Cycle Today



Nathan Wilson

*“...Project Level Agile is pretty close to the **trough of disillusionment.**”*

While this can seem like the end of agile, it is a normal part of any IT trend that is going mainstream.

The early days of any trend are full of promise, followed by a level of hype that the trend is going to be a silver bullet that will solve all problems.”

Nathan Wilson
July 12, 2012

And the question is....

WHY?

Here's what we'll

Scrummmm
mmmmm
mmmmm

Success of Agile Practices

quick facts

Challenges You May Encounter

what to look for

Adopting the Agile Framework

an approach

Final Thoughts

A few things to “meditate” on



Success of Agile Practices

quick facts



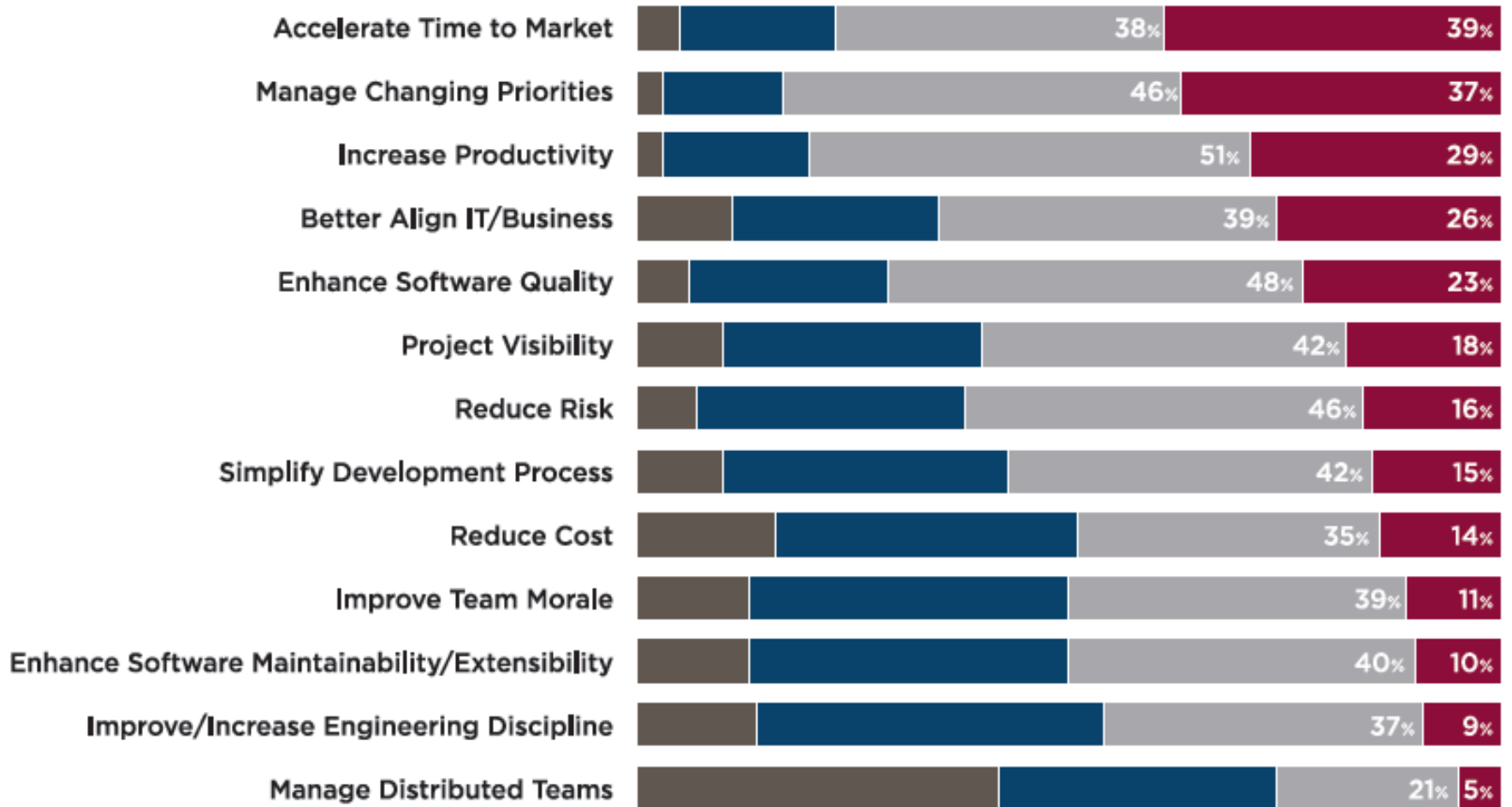
Why the “rush” to Agile?



Cherokee Strip Land Rush of 1893

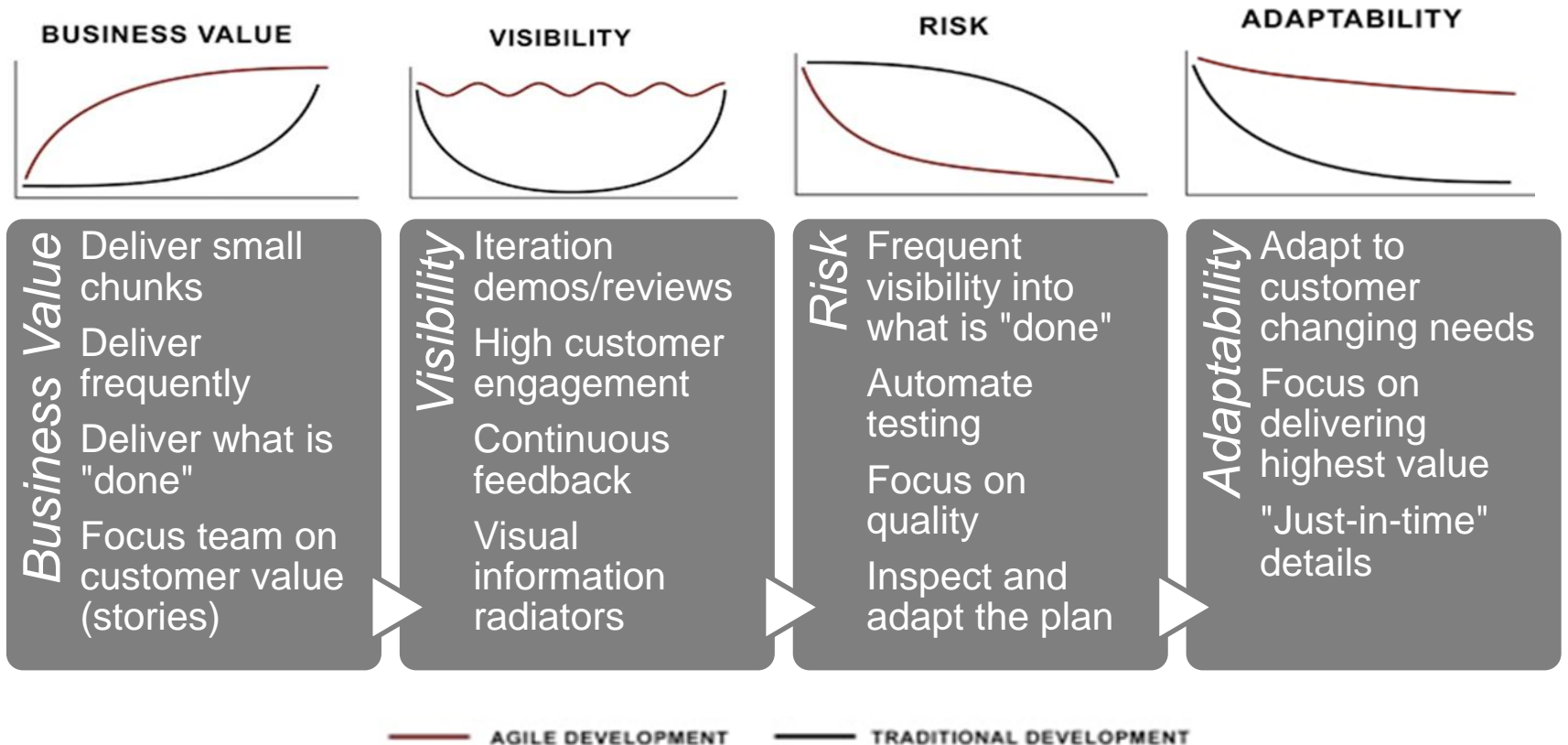
Reasons for Adopting Agile

● Not Important at All ● Somewhat Important ● Very Important ● Highest Important

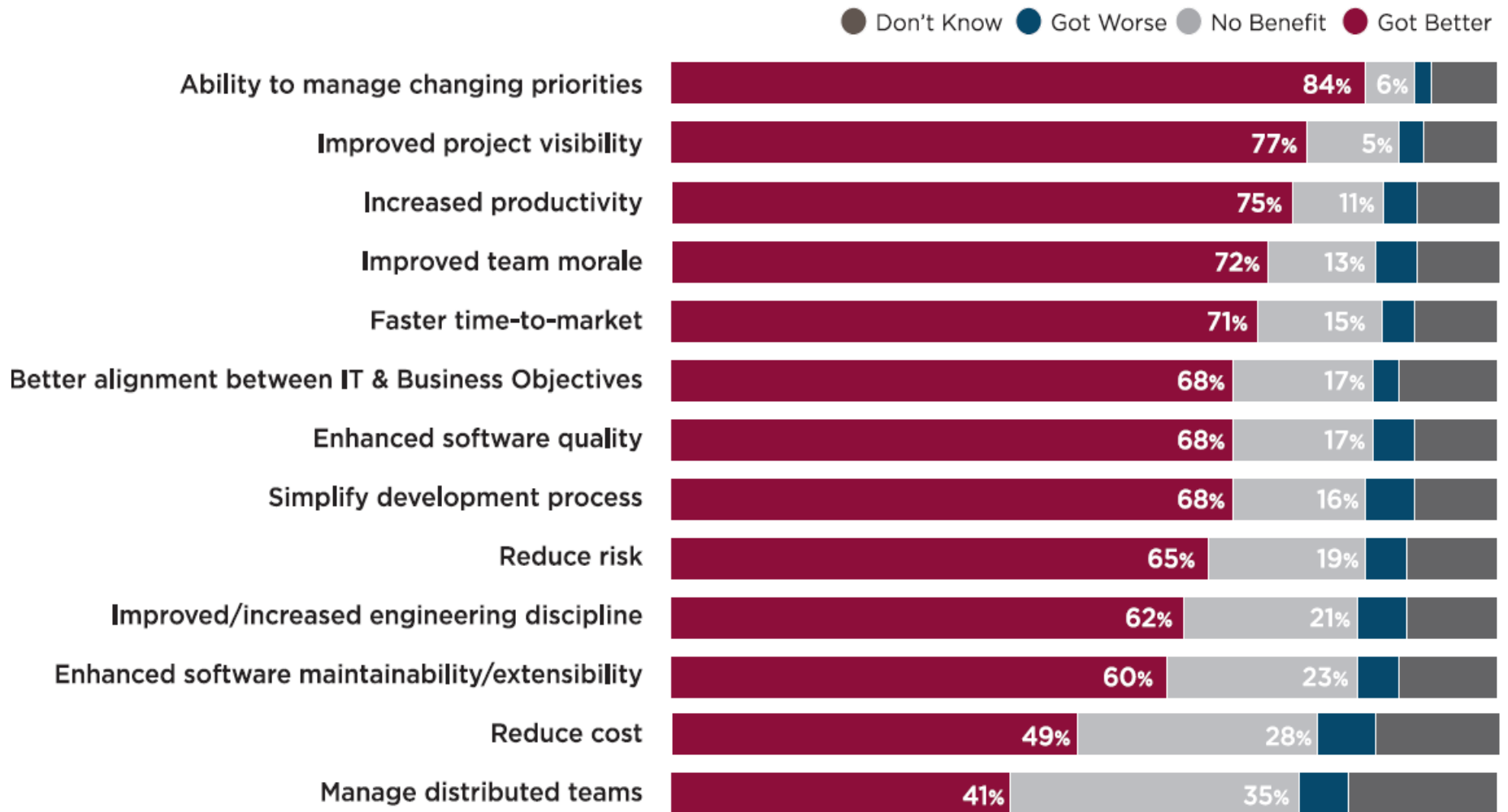


From State of Agile Survey 2011, VersionOne

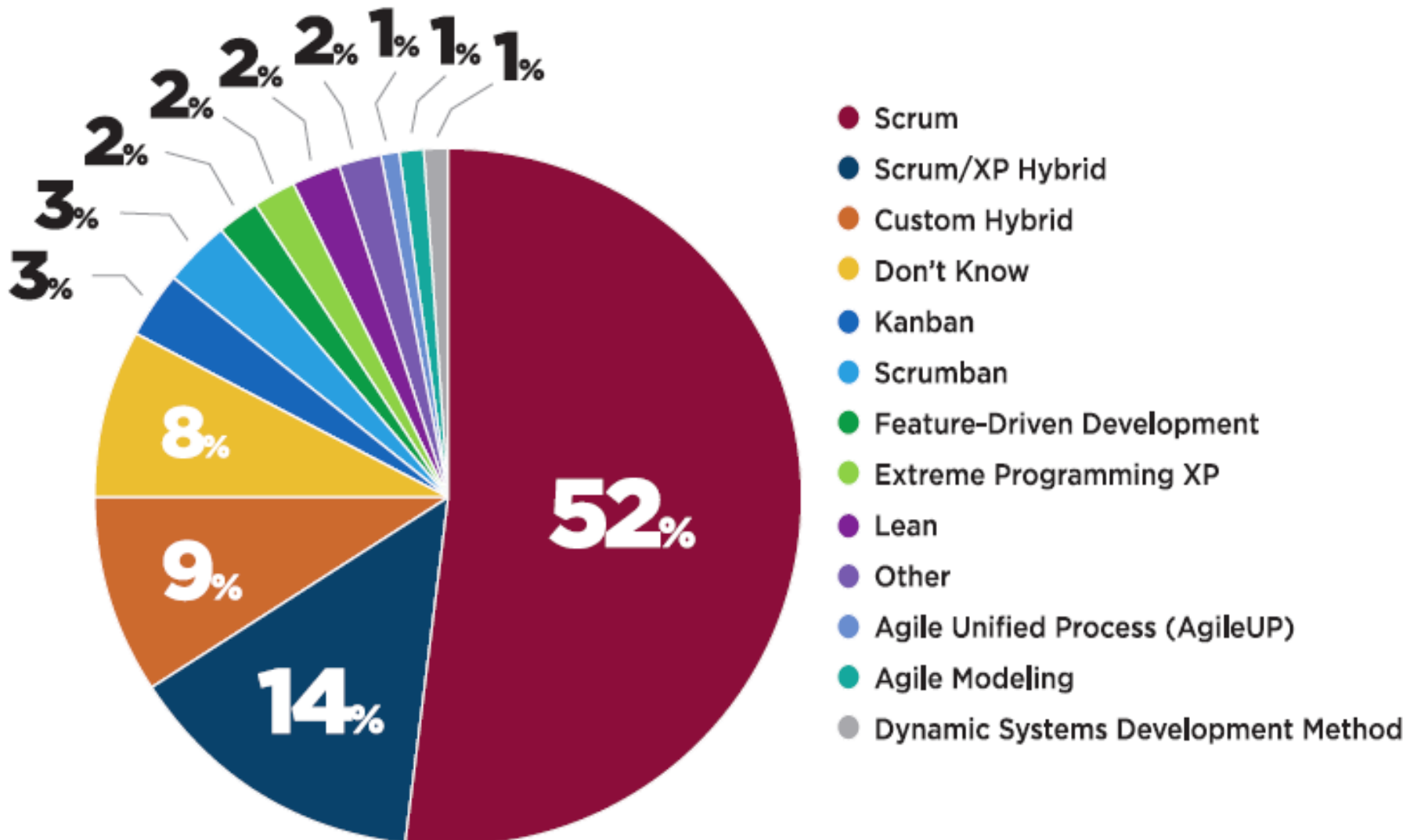
Agile Value Proposition



Benefits from Implementing Agile



Agile Methods & Practices

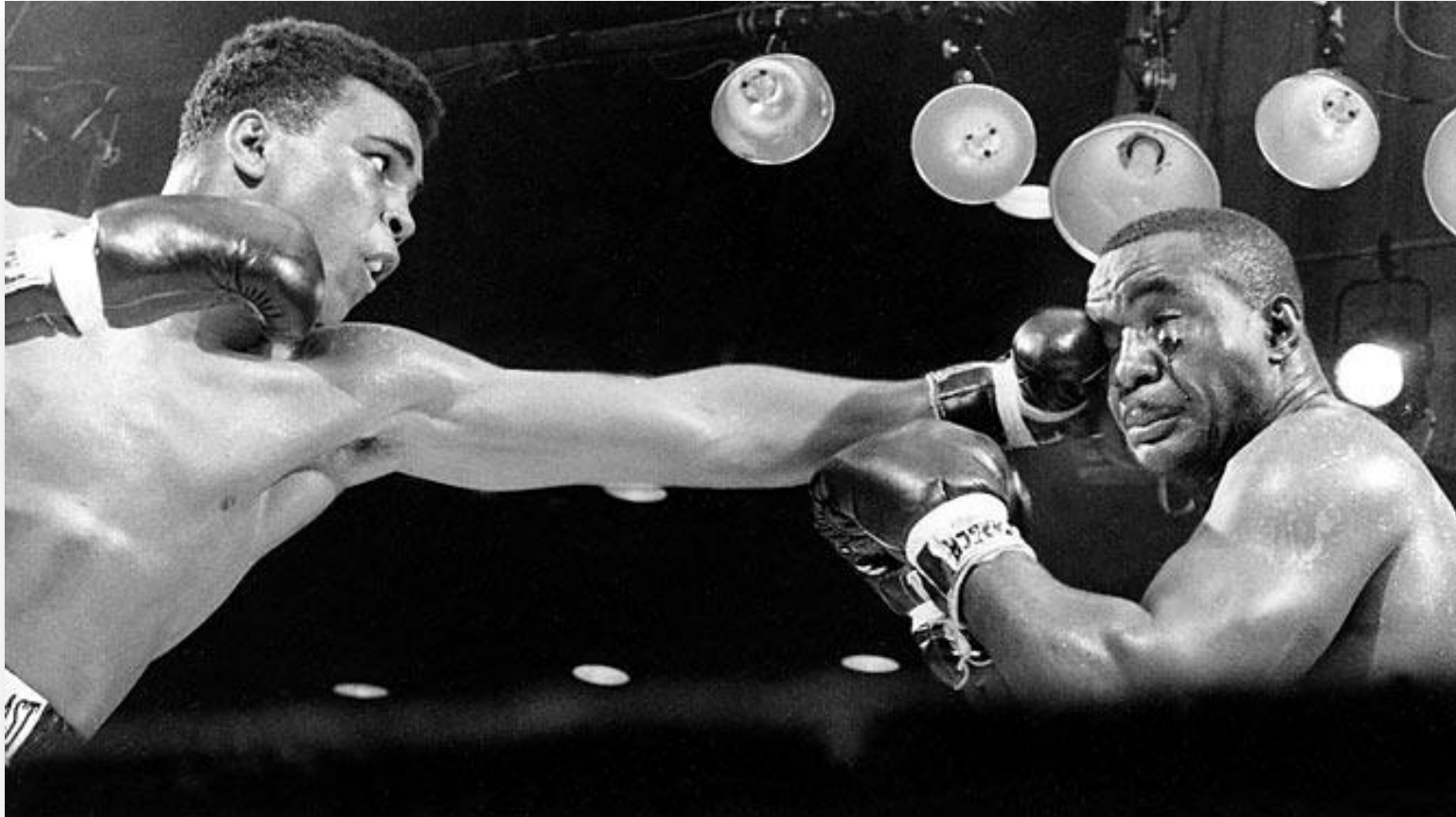


Agile
SOFTWARE DEVELOPMENT

VS

Traditional
SOFTWARE DEVELOPMENT

AND THE WINNER IS..

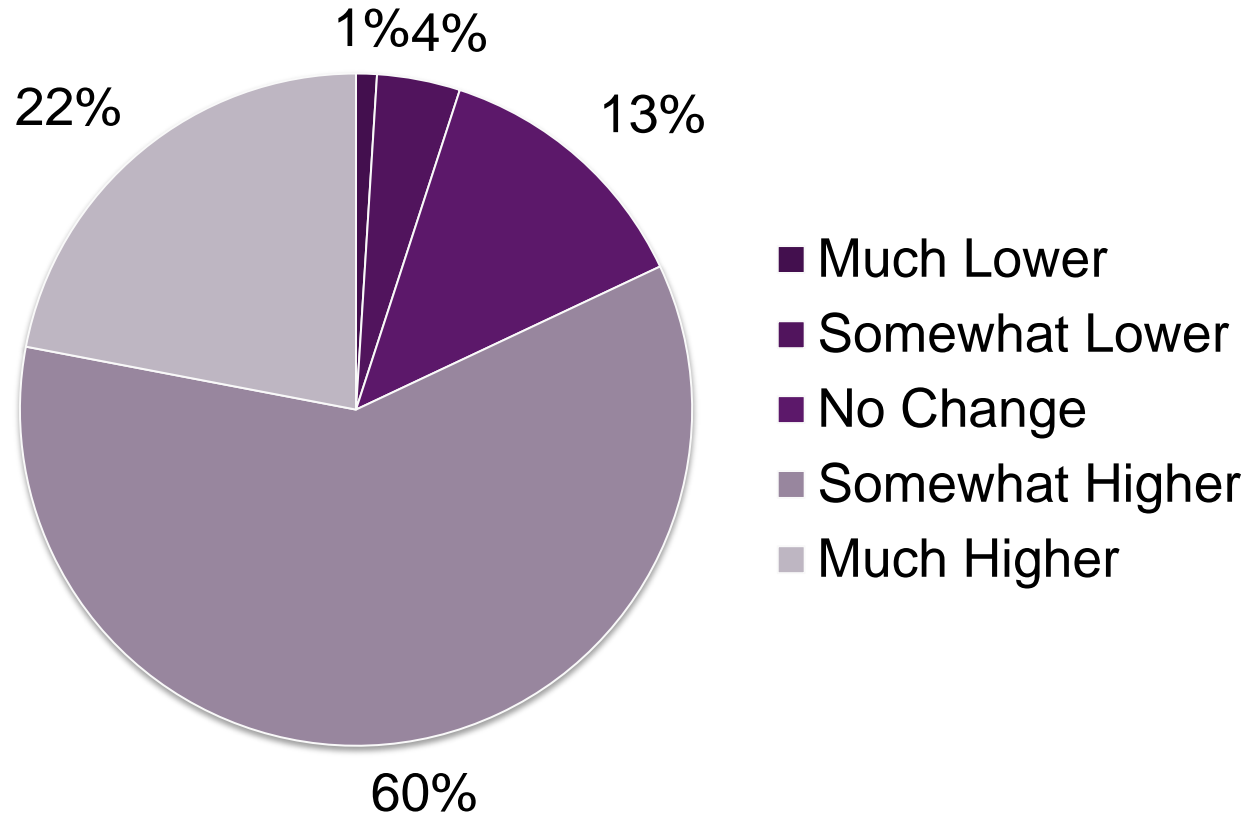


Agile SOFTWARE DEVELOPMENT

VS

Traditional SOFTWARE DEVELOPMENT

PRODUCTIVITY

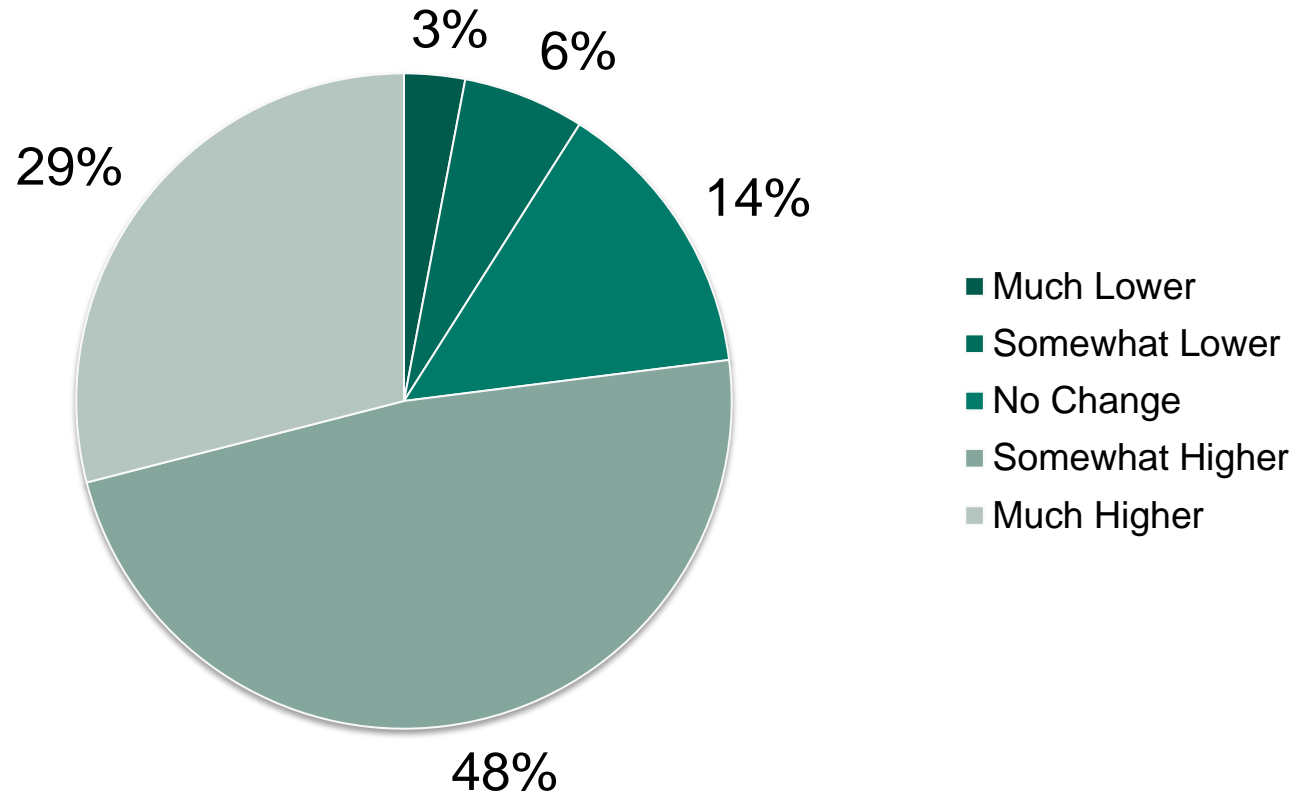


Agile
SOFTWARE DEVELOPMENT

VS

Traditional
SOFTWARE DEVELOPMENT

QUALITY

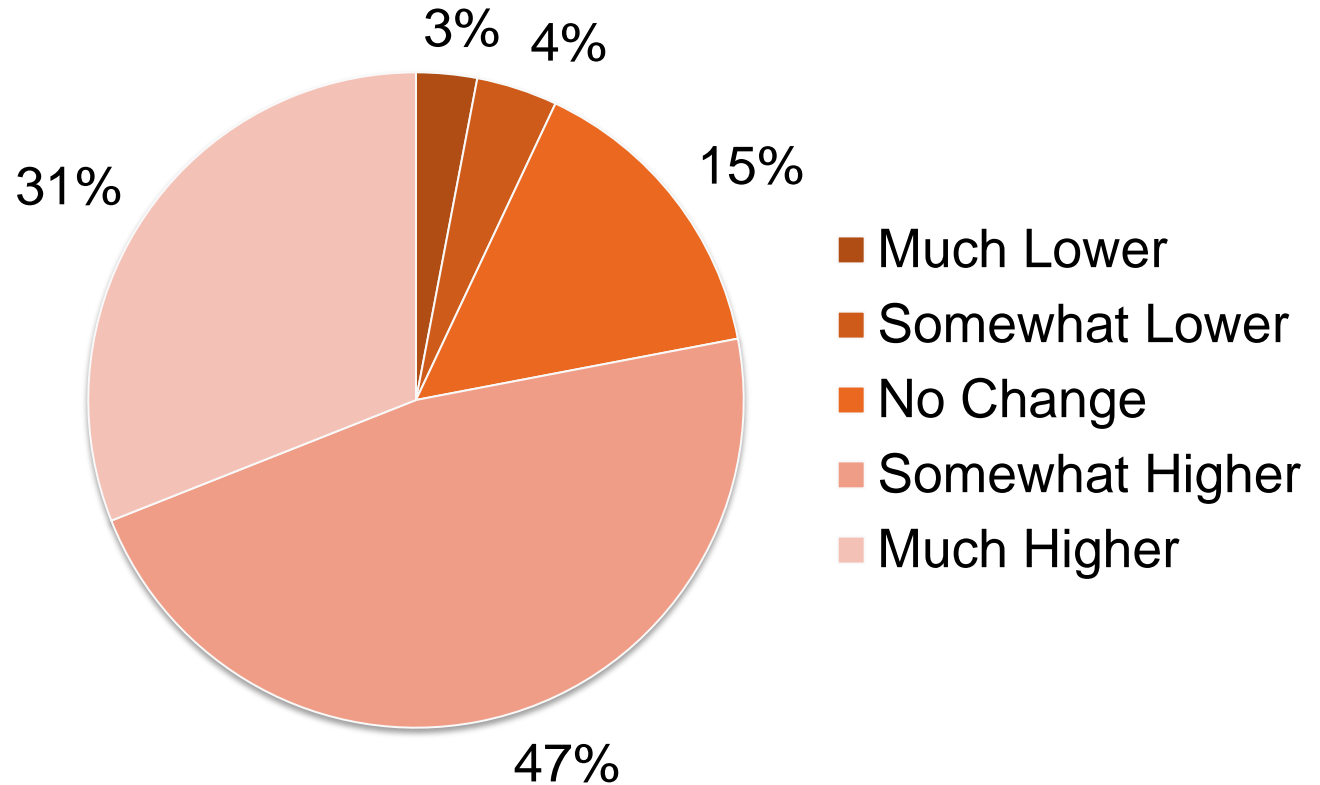


Agile
SOFTWARE DEVELOPMENT

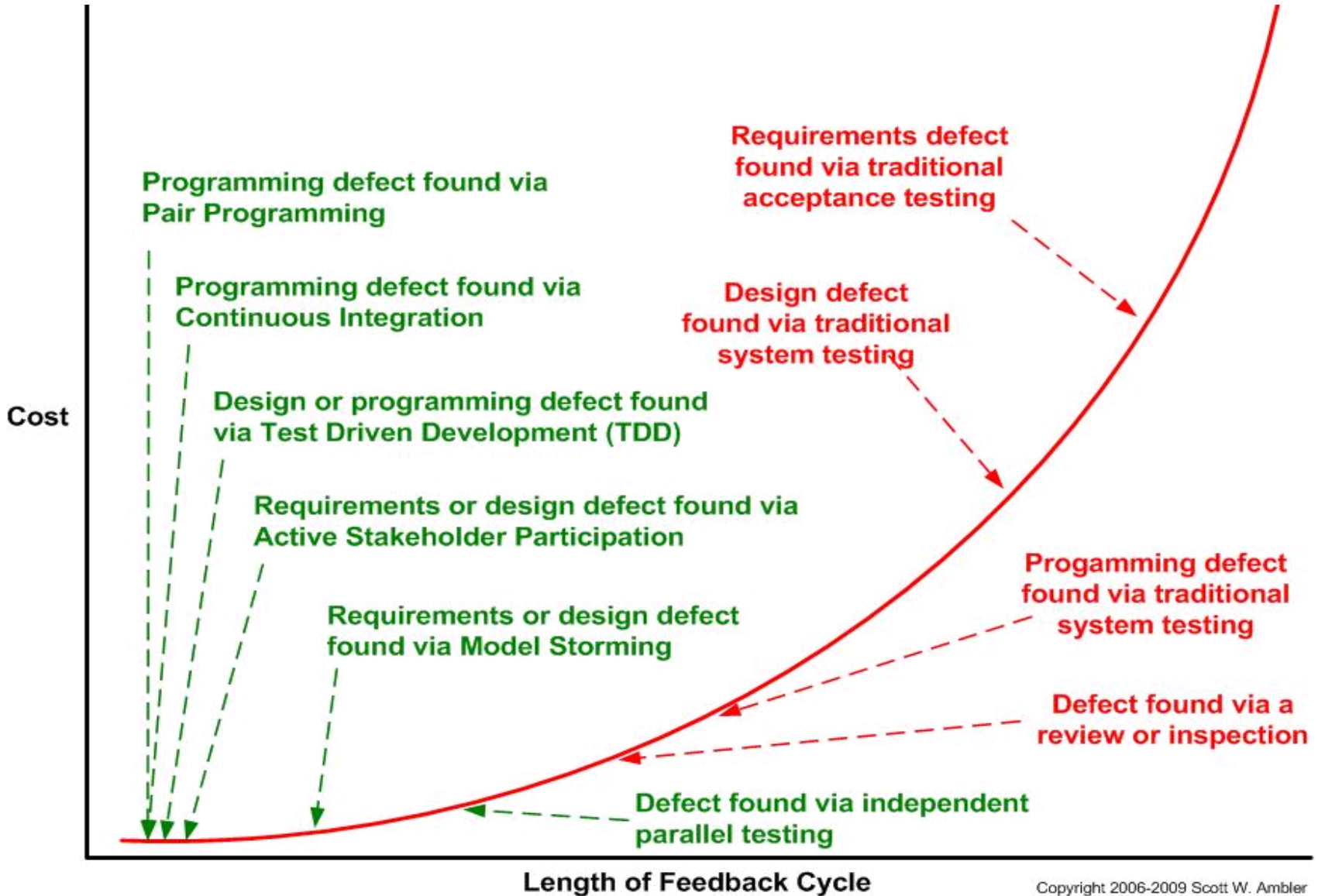
VS

Traditional
SOFTWARE DEVELOPMENT

STAKEHOLDER SATISFACTION



COST OF CHANGE



Copyright 2006-2009 Scott W. Ambler

By all
accounts
looks like
the right
direction



Looks like Agile's the winner!

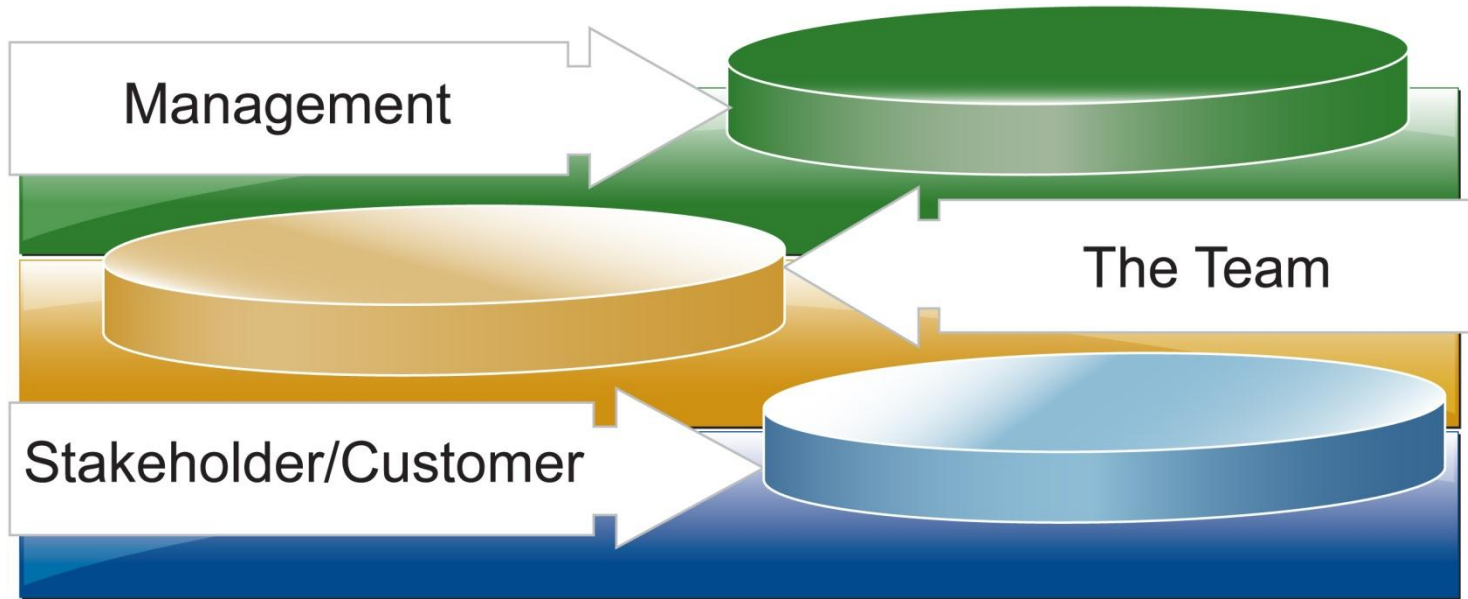


Challenges You May Encounter

what to look for



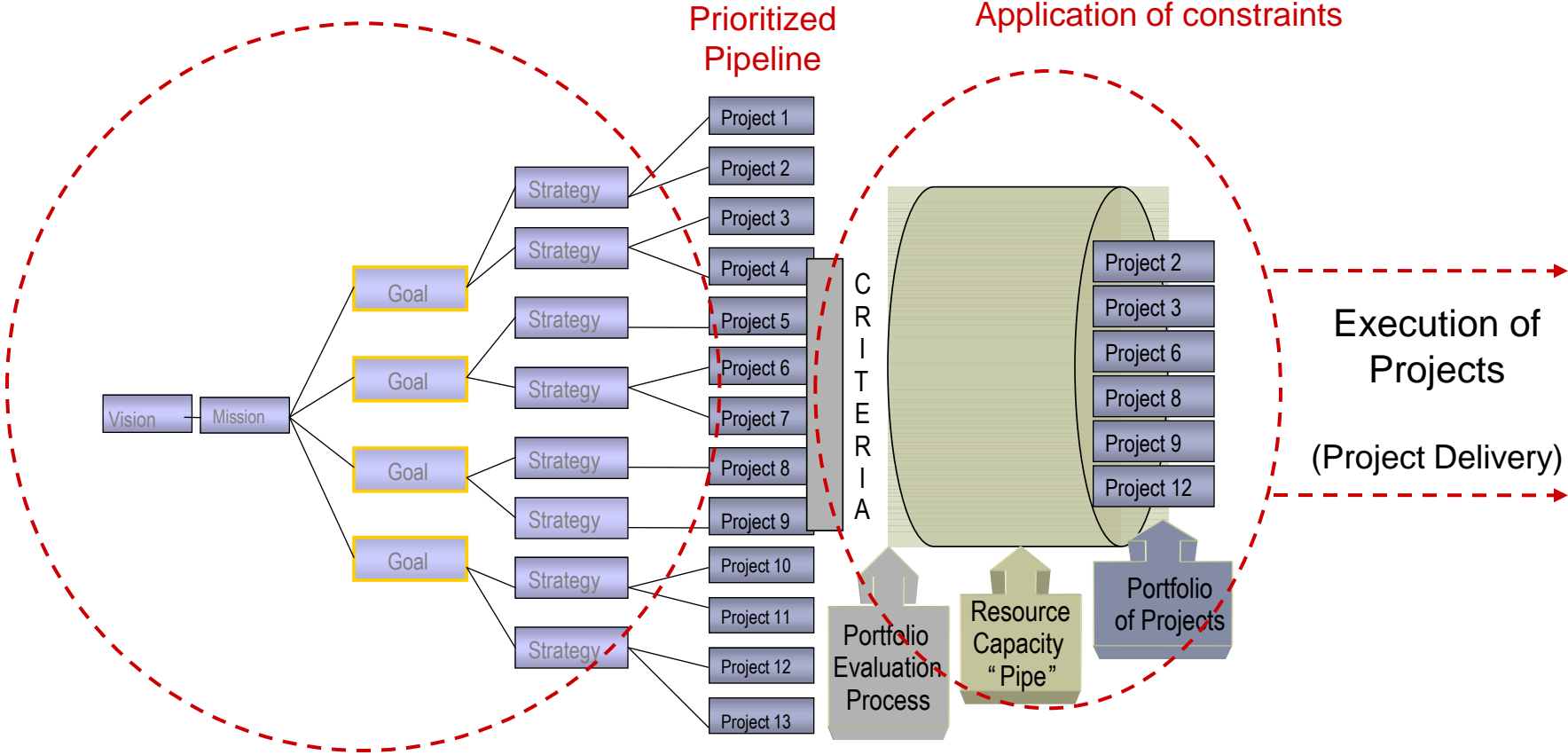
Challenges to Agile Adoption



Turning Strategy into Results

Strategic Planning (One Plan)

Project Portfolio Management



Management Challenges to Agile Adoption

| Management Challenges | How This is Addressed in the Agile Environment |
|------------------------------|---|
| Management Style | Promoting leadership and collaboration over command and control |
| Knowledge Management | Accepting tacit (lean thinking) over detailed documentation and artifacts |
| Reward System | Rewarding the agile team over individual performance |

Management Value of Migrating to Agile Methods

Management must be convinced that the adoption of agile methods will still achieve the same traditional results:

Management Value

Long-term planning and budgeting can be achieved, but in a different format.

Complex situations can work when the PMs are flexible and realistic about change.

Self-organized and self-managed development teams can be trusted to develop innovative products.

Measurements and status updates can be delivered, but in a different format.

Both methods can be merged to respect the unique circumstances of the organization and the project.

Team Challenges to Agile Adoption

| Team Challenges | How This is Addressed in the Agile Environment |
|--|---|
| Requirements for intense and constant customer collaboration | <ul style="list-style-type: none">• Highly transparent environment• No "black-box" programming• Team accomplishments |
| Need for daily meetings | <ul style="list-style-type: none">• Daily, 15-minute meetings run by the team to coordinate and communicate• 90-minute planning sessions |
| Fear that scope will spin out of control | <ul style="list-style-type: none">• Incremental adoption• Excellence through practice |
| Adaptation to new tools, techniques, and methods | <ul style="list-style-type: none">• Reassurance of team members that jobs are secure• Support and sponsorship by management |



Boy, could he use veneers!

Will he ever shut up?

My feet are killing me!

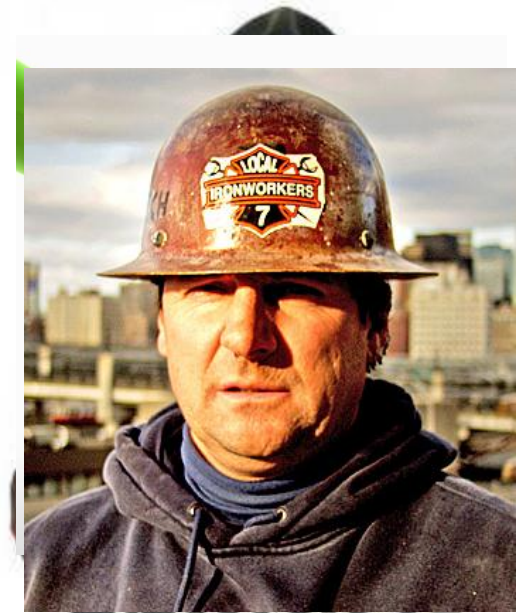
Stakeholder Challenges to Agile Adoption

| Stakeholder Challenges | How This is Addressed in the Agile Environment |
|--|--|
| Reliance on and comfort with the perceived predictability of traditional development methods | <ul style="list-style-type: none">• Different estimation techniques and status reports |
| Requirement for intense customer collaboration and constant availability | <ul style="list-style-type: none">• Up-front expectations of customer collaboration and availability |
| Perceived lack of control when contractors rather than employees run agile projects | <ul style="list-style-type: none">• Prioritization of features by customers• Determining where the features fit in the iterations• Halting the project |

The Agile PM

The successful agile PM must migrate from—

- Management to leadership
- Monitoring compliance to enabling self-direction
- Acting as a foreman to becoming a facilitator of creativity and innovation



THE MAGIC OF
ONE

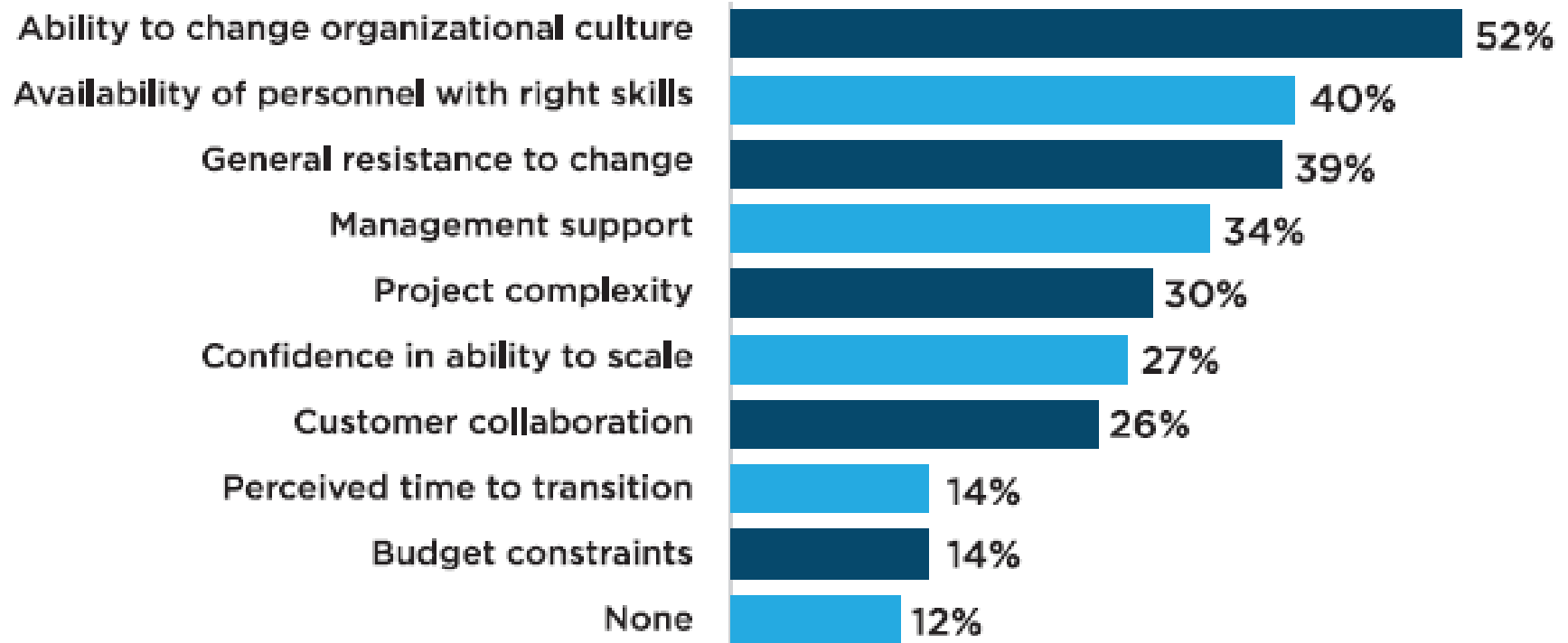


Adopting the Agile Framework

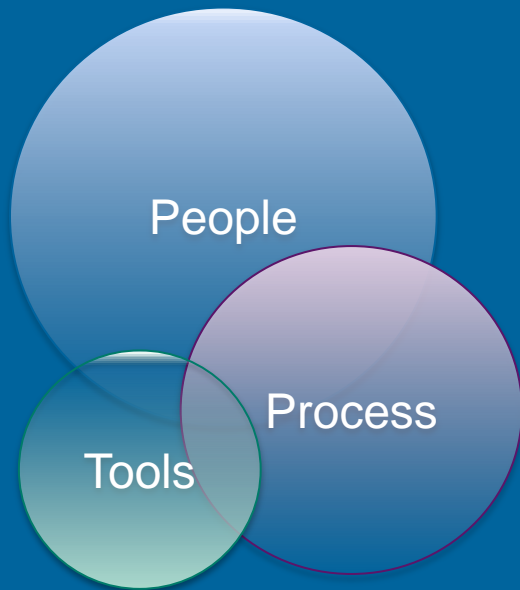
an approach



Barriers to Agile Adoption

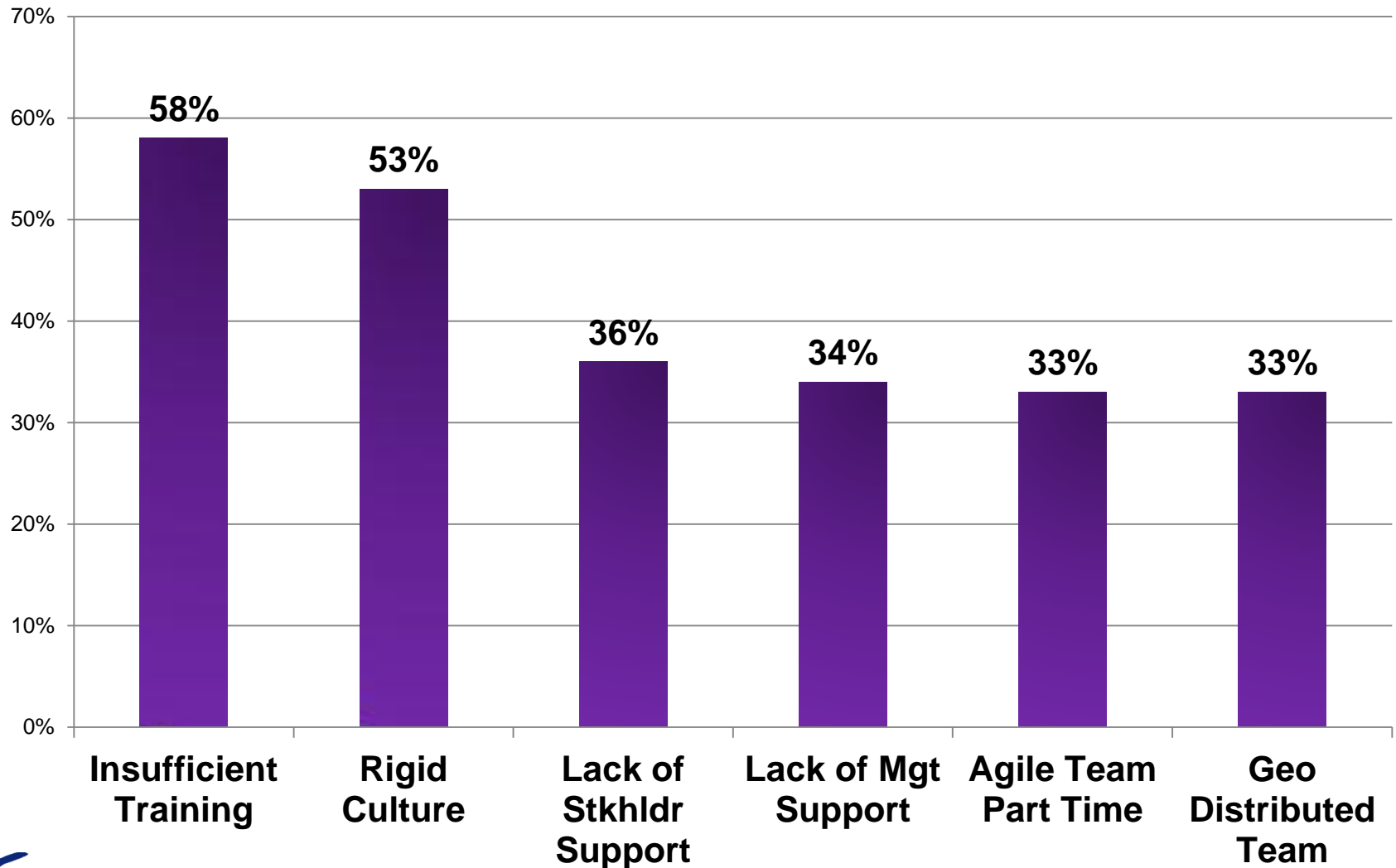


STEP 1: Learn



- Learning by all stakeholders is critical, particularly management who is expected to support and drive Agile initiatives.
- Learning the principals and philosophy of the Agile Manifesto and Values is critical
- Learning the “mechanics” of agile is equally important
- Learning how to coach an agile teams is also critical

Agile's Biggest Challenges



STEP 2:

Assess Organizational Readiness



- To what degree does your organization value innovation and creativity over organizational stability?
- Is your organization will to work in the context of uncertainty?
- Is your organization willing to allocate resources to one project and one project only?
- Is your organization open to multiple approaches to documenting and measuring project success?
- Does your organization foster collaborative working relationships with customers and all project team members?

STEP 3:

Assess Project Portfolio

- Not all project may be worthy of attempting agile for the first time.
- Which projects currently in the portfolio have the following characteristics:
 - Innovative
 - Exploratory
 - Experimental
 - “Never been done before”

STEP 4:

Assess Project Manager Readiness

- Can your project managers focus on the customer and NOT standards and processes of project management?
- Does your project manager value innovation versus process and practice?
- Is your project manager comfortable with constant change
- Is your project manager reading for servant leadership vs command and control leadership?
- Is your project manager willing to allow a team fail for sake of learning?

Step 5:

Assess Project Team Readiness

- Is your team ready to make decisions independently?
- Are all team members willing to work collaboratively?
- Are your stakeholders willing to become a team member?
- Are your team members will to problem solve on their own?
- Is your team committed to remain focused and transparent during development activities?

Deep Dive



STEP 1:

Learn

STEP 2:

**Assess
Organiz-
ational
Readin-
ess**

STEP 3:

**Assess
Project
Portfolio**

STEP 4:

**Assess
Project
Manager
Readin-
ess**

Step 5:

**Assess
Project
Team
Readin-
ess**

Final Thoughts & Questions



What are the top sources of waste your organization has faced with delivering value from your portfolio of project initiatives?

Top Challenges/Drivers for Change

Large backlog of work not getting done

Constantly changing business priorities

Silos, handoffs, heavy processes, lack of trust/communication

Slow time to market, too long to deliver

Missing, incomplete, changing, ambiguous requirements

No focus, multi-tasking several projects by the same people

Lack of enterprise capacity measurement

Ineffective and wasteful meetings

Quality and rework issues

Unrealistic estimates and due dates set by the wrong people

Heavy engineering and testing processes, no automation

Lack of empowerment, low engagement and morale

Specialized roles, "not my task" thinking

Lack of collaboration and trust between business and team

Overproduction, working on wasteful features

No ROI or value measurement or tracking

Here's how Kroger got "ready" for Agile

1. Determine suitability of projects
2. Determine willingness of team
3. Determine capability of team
4. Assess engineering practice and agile mindset
5. Assign agile coach
6. Establish strategic roadmap for implementing agile
7. Establish periodic progress meeting
8. Establish agile roles & responsibilities
9. Determine stakeholder support
10. Establish the agile methodology and practice framework
11. Consider agile tool needs





Let's continue the conversation!

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